

Education

- *MLA Environmental Planning and Landscape Architecture, Utah State University*
- *B.S. Environmental Science and Planning, Northern Arizona University*

Expertise

- *Strategic Planning & Analysis*
- *Energy Procurement & Risk Management*
- *Energy Contract Negotiation Services*
- *Energy Project Development and Financing*

Recent Selected Projects

- *Elected to Board of Western Electricity Coordinating Council in April 2002*
- *Manages IGRC, a Natural Gas Purchasing & Fuel Management Cooperative Venture*
- *Participated on team created by Major Energy Providers to acquire 3,000 MW of utility generation assets*
- *Developed load and resource forecasting and dispatch models for public electric utilities*
- *Integrated Resource Planning & Utility Acquisition Analysis*

SCOTT A. GUTTING

President



Mr. Gutting founded Energy Strategies in 1986. Mr. Gutting coordinates the efforts of a team of economists, engineers, business strategists and financial analysts in all of Energy Strategies' diverse consulting activities. These activities include regulatory consulting, energy procurement, energy project development, market intelligence and policy development. Since 1986 he has successfully completed hundreds of consulting engagements encompassing virtually every energy problem clients have faced. These engagements have been completed for public and private sector clients including numerous Fortune 100 Companies.

Mr. Gutting was recently elected to the Board of the Western Electricity Coordinating Council (WECC). The WECC, formerly called WSCC, was organized in August 1967 to provide coordination in operating and planning a reliable electric power system for the western United States, Canada and Mexico.

Over his 17 year career in the private sector, Mr. Gutting has significant experience negotiating electric and natural gas contracts and developing energy proposals for multiple clients. He has negotiated electric and power sales contracts that exceed 1,000 MW's of power requirements and gas contracts exceeding 170 Bcf of natural gas.

Mr. Gutting manages the Industrial Gas Resource Corporation (IGRC), a natural gas purchasing cooperative for commercial, industrial and power generation consumers. Energy Strategies manages the purchase and transport of over 5 Bcf of natural gas per year. Mr. Gutting has developed purchasing strategies centering on the use of futures and derivative contracts and for strategically located gas supplies and storage facilities and by gaining the purchasing economies of varying load factors and larger volumes.